OUR SUSTAINABILITY APPROACH

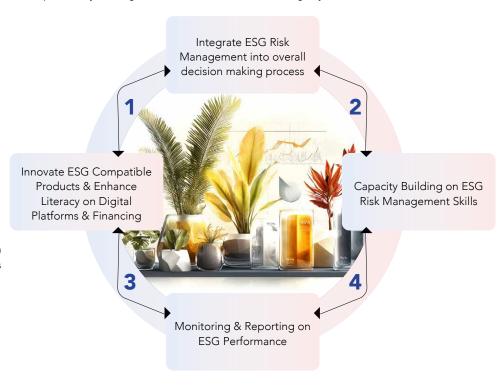
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PEOPLE'S LEASING IS DEEPLY
COMMITTED TO EMBEDDING
SUSTAINABILITY AT THE CORE
OF ITS BUSINESS STRATEGY
AND OPERATIONS, AS PART
OF ITS BROADER VISION
OF RESPONSIBLE GROWTH
THAT BALANCES ECONOMIC
PERFORMANCE WITH
ENVIRONMENTAL STEWARDSHIP
AND SOCIAL RESPONSIBILITY.

At the heart of the Company's approach is a robust Sustainability Framework that integrates regulatory requirements alongside globally recognised best practices. This framework is operationalised through a comprehensive Board approved Environment, Social & Governance (ESG) Policy, that sets out clear priorities across key pillars - environmental sustainability, social sustainability, economic responsibility, and strong governance, ensuring a structured and accountable pathway toward building a resilient and future-ready organisation.

KEY AREAS OF PEOPLE'S LEASING'S SUSTAINABILITY AGENDA

At People's Leasing, our sustainability agenda is anchored in creating long-term value for our stakeholders while fostering inclusive economic growth and environmental responsibility. Our agenda is built around the following key focus areas:





Global Reporting Initiative (GRI) issued by the Global Sustainability Standards Board (GSSB)

United Nations (UN)
Sustainable Development
Goals (SDGs)

ISO 14064-1:2018 Organization Level for Quantification and Reporting of Greenhouse Gas (GHG) Emissions and Removal

Ongoing efforts to align with the Sustainability Standards & Certification Initiative (SSCI) of the European Organisation for Sustainable Development (EOSD), for the purpose to qualify as a certified company adopting sustainability standards

COMMITMENT TOWARDS SSCI

The commitment towards Sustainability Standards & Certification Initiative (SSCI) of European Organization for Sustainability Development (EOSD) further strengthens sustainability framework of People's Leasing by providing a globally recognised structure to embed sustainability across all aspects of the business. Through the SSCI's comprehensive "Octagon Model," which focuses on Governance, Management, Technology, Business Model, Operations, Products, Stakeholder Relations, and Human Capital, People's Leasing is able to take a holistic and integrated approach to sustainability.

This certification enhances People's Leasing's ability to systematically assess and improve its sustainability performance, ensuring alignment with international best practices while remaining sensitive to local realities. Moreover, SSCI strengthens accountability and transparency within sustainability agenda of People's Leasing by setting measurable targets and performance metrics to evaluate progress.

A dedicated Management Level Committee on Sustainability has been established to oversee and aligns internal processes with SSCI standards.

Meanwhile for the past 16 years, People's Leasing has voluntarily adopted the Global Reporting Initiative (GRI) standards to report on non-financial disclosures, further affirming its commitment to transparency. As part of this commitment, Independent Assurance is obtained on Sustainability Reporting.





SUSTAINABILITY GOVERNANCE AND OVERSIGHT

The People's Leasing Board sets the strategic direction and sustainability agenda in line with corporate objectives, and regularly reviews progress to ensure that ESG considerations are embedded in decision-making at the highest level.

Operating under the delegated authority of the Board, the Management Committee for Sustainability, headed by the Company CEO provides direction and oversight for embedding sustainability into business processes and ensures alignment with international benchmarks such as the Sustainability Standards & Certification Initiative (SSCI) of the European Organization for Sustainable Development (EOSD).

Meanwhile the Sustainable Finance Unit (SFU) is tasked with operationalising the Company's sustainability agenda. The SFU leads the implementation of sustainability initiatives, monitors progress against defined key action plans, and drives ESG awareness across all levels of the business. The head of the SFU provides regular updates on sustainability progress to the Board, ensuring transparency and alignment.







OUR SUSTAINABILITY APPROACH

PLC SUSTAINABILITY AGENDA Progress made during FY 2024/25 **Key Action Timeline** Short-term Up to 2023 Long-term 2027-2030 2024-2026 Mid-term 01. Innovate ESG Compatible Products & Enhance Literacy on Digital Platforms & Financing Develop ESG compatible Asset & Liability (V) $\langle \checkmark \rangle$ O Commercial public-private partnership to explore products by utilizing SL Green Finance ESG-compatible asset and liability products. Taxonomy Working on an e-mobility project to introduce conversion to an electric three wheeler (e3W) (V) (V) Introduce green & sustainable finance products with battery swapping technology. to MSME and vulnerable groups Partnered with Vega Innovation to provide (V) Develop more accessible, affordable and financial assistance to three wheel operators to efficient financial products and services go with Elektrateq (ETX 3W) Partnered with Hayley's solar to go for renewable energy for households at concessionary rate with the launch of PLC Solar • Provides leases and loans for Hybrid & Electric Vehicle and solar • People's Leasing provides financial services to the informal sector, aiming to uplift their livelihoods and enhance economic opportunities. Explore the application of fintech and digital $\langle \checkmark \rangle$ $\langle \checkmark \rangle$ O Provides access for digital payment systems to tools customers through PLC Touch App & PLC online platforms as well customers can access ATMs through People's Bank ATM network. O Launch of PLC SmartForce, enabling our marketing officers to use tablets integrated with real-time access to our core systems O Continued with eDoc,receipts and eMemo for a paperless working environment O Launch of Gold Cash Card 02. Integrate ESG Risk Management into overall decision making process Develop internal ESG risk management (V) (V) strategies & methods (V) (V) (V) Disclose both positive and negative environmental and social impacts generated through investment (1) Disclose Sustainable Finance policies and (V) Company Policy on ESG Sustainability in placed programmes & Policy on ESG Sustainability Include ESG factors in internal rating system

Incorporate ESG risks to overall risk management framework and entire decision

making process

Key Action	Timeline			Progress made during FY 2024/25		
	Short-term Up to 2023	Mid-term 2024-2026	Long-term 2027-2030			
03. Capacity Building on ESG Risk Management	Skills					
Develop internal expertise or hire sustainable finance professionals to implement SFAs	\otimes	\otimes		 Engaged with external expertise on developing the Sustainable Finance Framework for company upon conducting a peer benchmarking Engaged employees in external training and workshops on Sustainability, ESG, Green Finance, and Reporting to build capacity and stay aligned with local/global trends. 		
Participate and learn from international collaboration platforms & expand and deepen the international cooperation and coordination on knowledge sharing and capacity building	⊗	\otimes		O Continued the SSCI programme with EOSD to gain expertise in globally accepted frameworks promoting a holistic approach to sustainability for financial institutions.		
Employee capacity building on ESG risk management skills	⊗	⊗	⊗	 Continued with ESG Awareness Tuesday E-Flyer on Sustainability/ESG Aspects Educating subsidiary employees on ESG - conducted awareness programme to PIL Top Management Participation for external training sessions - ESG Summit 2024/capacity building sessions on SLFRS S1 & S2 conducted by CA Sri Lanka 		
Support the implementation of sustainable finance campaign programs at local level		\otimes	\otimes			
Increase financial literacy among consumers, particularly vulnerable groups, including women, youth, the poor, and those with poor educational backgrounds						
04.Monitoring & Reporting on ESG Performance	•					
BoD oversee & monitor progress of Sustainable Finance related Activities	\otimes	\otimes		Report the progress made towards Sustainability/ Sustainable Finance to BoD on periodically basis.		
Disclose of sustainable finance policies and activities & its impact				Company Policy on Environment, Social & Governance Sustainability (ESG) in placed.		
Publicly disclose ESG performance and impact						
Disclosure on environmental and social impact generated from business activities in company Annual Report through internationally recognized Sustainability reporting frameworks/standards				People's Leasing Annual Report is compiled with Global Reporting Initiative (GRI) standards - 'In Accordance with the GRI Standards', issued by Global Sustainability Standards Board.		

OUR SUSTAINABILITY APPROACH

SUSTAINABILITY: A WAY OF THINKING, A WAY OF BEING, A PRINCIPLE WE MUST BE GUIDED BY

SUSTAINABILITY JOURNEY OF PEOPLE'S LEASING: FRAMEWORKS AND STRATEGIC DIRECTION

DIRECTIVES ISSUED BY CENTRAL BANK OF SRI LANKA (CBSL)

- Roadmap for Sustainable Finance of Sri Lanka
- Sri Lanka Green Finance Taxonomy
- Non-Banking Financial Institutions (NBFI) sector guideline on Sustainable Finance Activities which is applicable to all licensed finance companies
- National Financial Inclusion Strategy for Sri Lanka

DIRECTIVES ISSUED BY COLOMBO STOCK EXCHANGE (CSE)

 CSE Sustainability Reporting Guide - version 03 of guidance for communicating sustainability

DIRECTIVES ISSUED BY FINANCE HOUSES ASSOCIATION (FHA)

 Sustainability Mandate Licensed Finance Companies in Sri Lanka

DIRECTIVES ISSUED BY CA SRI LANKA

- Revised Code of Best Practice of Corporate Governance
- ⊙ SLFRS S 01 & 02

VOLUNTARY ADHERENCE FOR GLOBAL SUSTAINABILITY REPORTING / REPORTING STANDARDS / FRAMEWORKS

- Global Reporting Initiative (GRI) issued by the Global Sustainability Standards Board (GSSB)
- United Nations (UN) Sustainable Development Goals (SDGs)
- ISO 14064-1:2018 Organization Level for Quantification and Reporting of Greenhouse Gas (GHG) Emissions and Removal

ESG SUSTAINABILITY

ENVIRONMENT SUSTAINABILITY

- O Green Awareness
- O Green Operations
 - Digitalization
 - Procurement
 - Responsible Paperless Operations
- O Green Finance
- O Conserve Environment

SOCIAL SUSTAINABILITY

ECONOMIC SUSTAINABILITY AND GOOD GOVERNANCE

- ⊙ Ethical Leadership & Decision-Making
- ⊙ Board Independence & Diversity
- O Risk Management
- ⊙ Regulatory Compliance
- O Internal Controls and Audit
- O Business Ethics, Transparency and Ethical Behaviour
- Policies and Procedures



SLFRS S1 & S2 ADOPTION

UNDERSTANDING CONTEXT

In the current year, People's Leasing obtained the service of an external consultant to guide the Company's efforts to comply with the SLFRS S1 & S2 standards set to come into effect from the forthcoming reporting period. As a first step towards adopting SLFRS S1 and S2, People's Leasing initiated a comprehensive scenario analysis to assess the sustainability and climate-related risks relevant to its business model and value chain. This process began with

the identification of key environmental, social, and climate-related factors that could potentially impact the Company's operations, stakeholders, and long-term value creation. A detailed review of internal operations and external environmental drivers was conducted, guided by global reporting frameworks and regulatory expectations. Various plausible future scenarios were developed to reflect different levels of climate and sustainability impact, taking into account macroeconomic, sectoral, and regulatory developments.

These scenarios were then mapped against People's Leasing's core business activities to identify potential vulnerabilities and points of exposure across the business model and value chain. The outcome of this exercise will inform the Company's future disclosures under SLFRS S1 and S2, and serve as a foundation for integrating climate risk into strategic planning and enterprise risk management.

SCENARIO ANALYSIS

Cli	mate Related Risks	Impact Business Model		lmpac imelin		Impact to the Value Chain	Impact Timeline		
			ST	МТ	LT		ST	МТ	LT
	Extreme weather events	Increased credit risk owing to high default rate from customers affected by disasters	lult rate from customers affected isasters logistical delays faced by suppliers may impact the availability of essential products and services for daily operation	8	8				
Risks		Lenders may demand higher risk premiums due to repeated climate- related financial risk increasing People's Leasing's cost of borrowing		\otimes		Inadequate response to climate- related events may lead to loss of investor and customer confidence, affecting market positioning			\otimes
Physical Risks		Repeated weather events may lead to lower resale values of leased assets (e.g., vehicles frequently affected by floods) resulting potential asset write- offs on leased vehicles			⊗				
	Rising Temperatures	Increased energy consumption for cooling at PLC's branches and offices, leading to higher operational costs		\otimes	\otimes				
		Reduced workforce productivity in certain sectors, adversely affecting loan repayments			\otimes				
n Risk	Regulatory & Policy Risks	Stricter vehicle emission standards could reduce demand for conventional vehicle leasing, forcing People's Leasing to explore electric vehicle (EV) financing.		8		Increased Reporting Requirements – SLFRS S1 & S2 require financial institutions to disclose sustainability-related risks and climate-related financial impacts	⊗	\otimes	
Transition Risk		Regulatory bodies may require financial institutions to limit financing to carbon-intensive industries or increase lending to green projects. People's Leasing may need to adjust its lending portfolio, affecting existing business models.		8	\otimes	Investors and financial institutions may demand stronger ESG commitments before providing financing		8	

Sustainability Related Risks		Impact Business Model	Impact Timeline			Impact to the Value Chain	Impact Timeline		
			ST	МТ	LT		ST	МТ	LT
Transition Risk	Evolving Customer Behaviour & Risk Perception	Borrowers may demand flexible leasing contracts to mitigate climate-related losses, requiring People's Leasing to modify its financial products and modify risk models to incorporate climate stress testing, limiting exposure to vulnerable sectors.		\otimes	8	Collaborations with government agencies, insurance firms, and sustainability-focused investors to mitigate financial risks.		8	8

SLFRS S1 & S2 IMPLEMENTATION TIMELINE

Area		Action Plan	Timeline
Governance	0	Establish a Board subcommittee for Sustainable Finance.	During the 1Q
	0	Establish a feedback mechanism that allows governance bodies to communicate their information needs.	of FY 2025/26
	\odot	Include sustainability related responsibilities in the Company's internal governance policies.	
	\odot	Evaluates trade-offs associated with sustainability related risks and opportunities.	
Strategy	0	Gather external evidence through industry trends.	During the
	0	Identify key specific sustainability related risks and opportunities which might impact the Company's financial prospects.	1Q - 2Q of F) 2025/26
	0	Link identified specific sustainability related risks and opportunities with the Company strategy.	
Risk Management	0	Outline processes to proactively identify and assess sustainability related risks across the Company operations.	During the 2Q - 3Q of F
	\odot	Implement a structured framework that specifically addresses sustainability related risks.	2025/26
	\odot	Integrate sustainability risk management into the Company's existing ERM Structure.	
	0	Establish policies to continuously monitor sustainability related risks.	
Metrics and	0	Establish a process for regularly reviewing the external metrics use by the Company.	During the
targets	0	Need to identify specific metrics commonly used within the sector including the insurance sector.	2Q - 3Q of FY 2025/26